

PLACEMENT DRIVE NOTIFICATION

Company	CAMS (Computer Age Management Services Limited)
About the Company	<p>CAMS is a platform based service provider for Mutual Funds, Insurance companies, Banks, NBFCs. It also Offers IT services through its 100% subsidiary, Sterling Software Pvt. Ltd (SSPL) renowned for IT Products Powering Mutual Fund Industry in India. The Company's products are used extensively by Asset Management companies, CAMS (India's leading MF RTA), Distributors and investors. The product range is Extensive covering areas of customer acquisition, account set up, transaction processing, customer care services, Commission processing, reconciliations, online services, mobile apps, sms based services, call center services. CAMS technology platform and services to Mutual funds are mature and compare with international markets. CAMS Insurance Repository Ltd and CAMS Investor Services Pvt Ltd are two other subsidiaries of CAMS.</p> <p>Brief about CAMS : CAMS is 30 year old company which is professionally managed and owned by Institutions. HDFC Group, NSE Strategic Investments Ltd and Acsys Investments are the major shareholders of this company.</p>
Job Title	Management Trainee (Presales Consultant)
Job Description	<ul style="list-style-type: none"> • Meeting client requirements as per SLAs in terms of Quality and TAT. • Handling day to day operations, MIS, Weekly/Monthly reports • Keep accurate records and documents pertaining to the area of operation. • Co-ordination with the client and other internal team for hassle-free completion of process. • Interact with internal / external teams. • Ability to handle a team. • Handling email queries, timely completion of invest flow • Act and think from a client perspective • Help in client API integration with current product • Work on all activities that happen before a sale: Prospecting call, NDA, proposals • Write API integration document. Help text document. • Demo current products directly to customers. Create video demos. • Incorporate feedbacks into next release by working with product manager • Assist in documentation and respond timely to prospect emails. Keep them warm and engaged. • Assist in third party integration that our product uses. Maintain files of legal drafts, invoices, drafts. Version control the documents and maintain a repo. • Work in a fast-paced environment and have a strong passion for quality, security and performance.
Job Location	PAN INDIA
Eligible Degrees	MBA
Eligibility Criteria	<ul style="list-style-type: none"> • MBA or equivalent degree from any institute • 60% and above in academics
Desired Skills	<ul style="list-style-type: none"> • Should articulate and communicate with clarity. • Should be an excellent team player. • Should be capable of multi-Tasking. • Should have the ability to interact at all levels. • Adequate knowledge to operate in MS Office • Strong technical problem-solving skills, understanding of Web 2.0 concepts • Great cross-group collaboration skills • Great in documenting and tracking things to closure. • Should understand sales lifecycle and having done front end sales will be a plus • Knowledge of sales automation tools. CRM tools.

Compensation (CTC)	Rs. 4.5LPA
Selection Process	Will be informed later
Date of Interview	Will be informed later
Venue	Online